



National Convention 2008 - Workshop Schedule

Friday, July 25		2:00 PM - 3:00 PM							
	Session 1	Session 2	Session 3	Session 4	Session 5	Session 6	Session 7	Session 8	
Title	Presenting Optimal Health	The New Health Professional - How to Become a Complete Health Coach	Supporting a Healthy Mind	Generating an Endless Supply of Leads	Becoming a Business Leader Through Relationships and Communication	Recruiting and Training Health Care Professionals - a Health Coach Perspective	Creating Financial Independence	Using the new Back Office	
Presenter(s)	Gary and Josephine Shaw	Dr. Wayne Andersen	Greg Rex and Brandon Ruby	Bryan Drollinger	Terry and Nancy Pettit	Dominic Tarinelli and Margaret Nelson	Dan Bell	Lisa and Jaime Castro	
Level	Health Coach	Health Coach	Health Coach	Business Coach	Business Coach	Business Coach	Business Leader	Health Coach	
Workshop Number	108	201	204	304	306	401	503	IT1	
Room	Colonial A	Olympic	Colonial B	Augusta A	Augusta B	Congressional A	Congressional B	Oakmont	

Friday, July 25		3:30 PM - 4:30 PM							
	Session 1	Session 2	Session 3	Session 4	Session 5	Session 6	Session 7	Session 8	
Title	Using the File System to Run Your Business	Offering Optimal Health with Confidence	Running a Successful Support Clinic	Expanding Your Business - The Fundamentals	Building your Business with Structure	Recruiting and Training Health Care Professionals - a Health Professional Perspective	Mastering the Power Hour: Balancing it All	Using the new Back Office	
Presenter(s)	Jane Anderson and Regina Imboden	Ron and Chris Goelz	Lori Andersen	Mary Christensen	David and Terri Miller	Dr. Joe Pecoraro and Dr. Mark Nelson	Kevin McCarthy and Janet Cronstedt	Susan Milligan	
Level	Health Coach	Health Coach	Health Coach	Business Coach	Business Coach	Business Coach	Business Leader	Health Coach	
Workshop Number	102	105	109	301	309	402	501	IT2	
Room	Congressional A	Augusta A	Augusta B	Olympic	Congressional B	Colonial A	Colonial B	Oakmont	

Friday, July 25		5:00 PM - 6:00 PM							
	Session 1	Session 2	Session 3	Session 4	Session 5	Session 6	Session 7	Session 8	
Title	Understanding the Medifast Plan and the TSFL Program	Balancing Your Time and Your Business	Learning How to Incorporate Exercise into Your Clients' Lives	Starting a New Health Coach Successfully	Building a Large and Dynamic Team - The Fundamentals	Expanding Your Business through Shows and Lectures	Achieving the Mindset of a TSFL Business Leader	Using the new Back Office	
Presenter(s)	Kim and Brandon Ruby	Greg Rex and Whitney Kell	Dr. Buddy Allen and Dr. Eddie Arnold	Kim and Joe Fiske	Dan Bell	Bryan Drollinger	Panel: Bryan Drollinger, Terri Miller, Dominic Tarinelli Moderator: Dr. Wayne Andersen	Terry Pettit	
Level	Health Coach	Health Coach	Health Coach	Business Coach	Business Coach	Business Coach	Business Leader	Health Coach	
Workshop Number	103	106	203	302	303	307	502	IT3	
Room	Colonial B	Augusta A	Augusta B	Congressional A	Congressional B	Colonial A	Olympic	Oakmont	



National Convention 2008 - Workshop Schedule

Saturday, July 26		2:00 PM - 3:00 PM						
	Session 1	Session 2	Session 3	Session 4	Session 5	Session 6	Session 7	Session 8
Title	Understanding the Key to Long-Term Success: BeSlim	Growing your Client Business through Group Presentations	The New Health Professional - How to Become a Complete Coach	Understanding the Fundamentals of Healthy Eating	Talking to Candidates about your Business	Understanding Compensation and Choosing your Career Path	Recruiting Physician's Offices	Using the new Back Office
Presenter(s)	Lori Andersen	Ron Goelz and Susan Milligan	Dr. Wayne Andersen	Kim Ruby and Joni Rampolla	Panel: Jane Anderson, Gary Shaw, Rita Tarinelli, Kim Fiske Moderator: David Miller	Dan Bell	Whitney Kell and Dr. Joe Pecoraro	Greg Rex
Level	Health Coach	Health Coach	Health Coach	Health Coach	Business Coach	Business Coach	Business Coach	Health Coach
Workshop Number		104	107	201	202	308	310	403
Room	Augusta A	Augusta B	Olympic	Congressional A	Royal Dublin	Colonial A	Colonial B	Oakmont

Saturday, July 26		3:30 PM - 4:30 PM					
	Session 1	Session 2	Session 3	Session 4	Session 5	Session 6	Session 7
Title	Acquiring and Supporting Clients	Building your organization through Tastings	Optimizing Health Using Medifast Supplements	Contacting Candidates and Presenting the Health Coach Opportunity	Recruiting and Training Chiropractors	Mastering Your Life: Developing Leaders	Using the new Back Office
Presenter(s)	Rita Tarinelli and Nancy Pettit	Lisa and Jaime Castro	Dr. Lisa Davis and Joni Rampolla	Dominic Tarinelli and Bryan Drollinger	Dr. JC Doornick	Dr. Wayne Andersen	Brandon Ruby
Level	Health Coach	Health Coach	Health Coach	Business Coach	Business Coach	Business Leader	Health Coach
Workshop Number		101	110	205	305	404	504
Room	Olympic	Augusta A	Augusta B	Congressional A	Congressional B	Colonial A	Oakmont